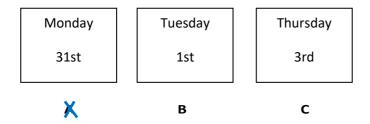
Listening 1

For questions 1-8 you will her eight short recordings. For each question, mark one letter (**A**, **B** or **C**) for the correct answer.

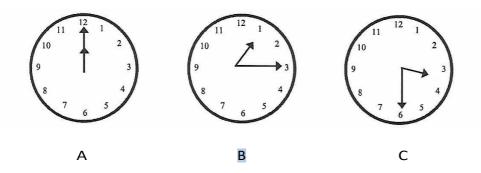
You will hear each recording twice.

Example: 0

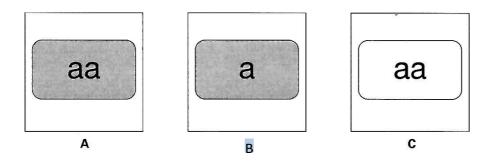
When were the machine parts sent?



1 What time is the man's flight?

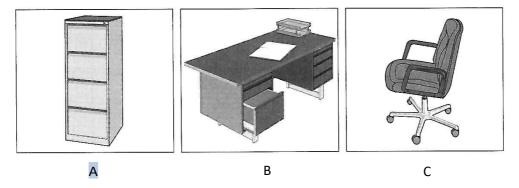


2 Which is the company's new packaging design?



- 3 In which part of the month were sales the highest?
 - A at the beginning
 - B in the middle
 - C at the end

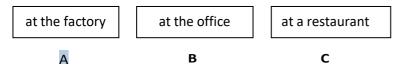
- 4 Who does Brian Fry work for now?
 - A ANK Oil
 - B The PTI
 - C The Government
- 5 What is the man going to order?



6 What is the reduction in the company's exports?



7 Where will the woman meet the visitors?



- 8 What does the woman want the man to do?
 - A call an engineer
 - B fix a machine
 - C write a sign

Listening 2

You will hear an interview with a woman who publishes magazines.

For each question (9-16), mark one letter (A,B or C) for the correct answer.

- 9 Sally wanted to borrow one billion pounds to
 - A start a new company.
 - B purchase a large company.
 - **C** expand a small company.
- 10 Sally got the money for her company, Close Communications, from
 - A a bank.
 - B social contacts.
 - **C** her business partner.

A	inviting candidates for a meal.
В	contacting former colleagues.
C	advertising in newspapers.
12 Close Communications encourages its employees to travel by	
Α	car.
В	train.
C	bicycle.
13 If Close Communications is successful, the staff will receive	
Α	a bonus payment.
В	a pay rise.

14 For their offices, all staff were given

a share in the profits.

11 Sally recruited her staff by

- A a budget to spend on furniture.
- **B** the same kind of furniture.
- **C** a limited choice of furniture.
- **15** Sally thinks that people are usually unhappy at work because
 - A their salaries are too low.
 - **B** there are too many forms to complete.
 - C there is too much management control.
- 16 In their first year, Close Communications will produce
 - A 2 magazines.
 - B 9 magazines.
 - **C** 16 magazines.