

**Listening 1**

For questions 1-8 you will hear eight short recordings. For each question, mark one letter (A, B or C) for the correct answer.

You will hear each recording twice.

**Example: 0**

When were the machine parts sent?

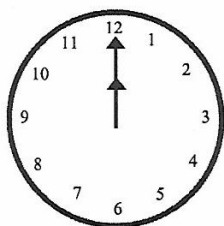
Monday 31st	Tuesday 1st	Thursday 3rd
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**X**

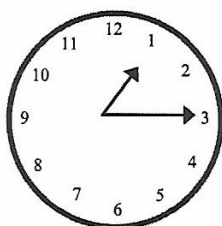
**B**

**C**

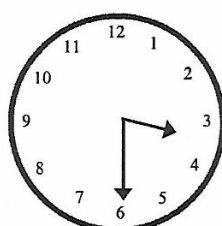
1 What time is the man's flight?



**A**

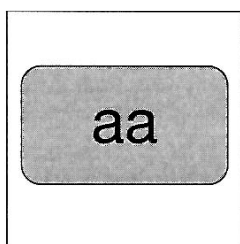


**B**

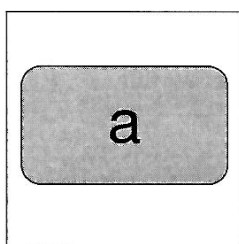


**C**

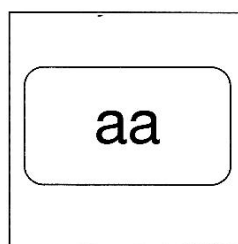
2 Which is the company's new packaging design?



**A**



**B**



**C**

3 In which part of the month were sales the highest?

A at the beginning

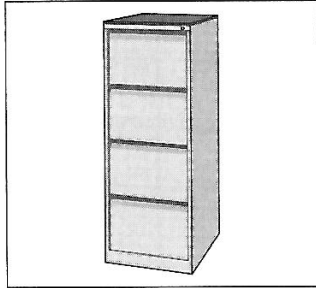
B in the middle

C at the end

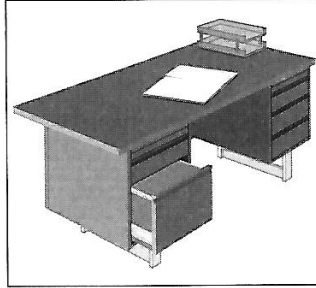
4 Who does Brian Fry work for now?

- A ANK Oil
- B The PTI
- C The Government

5 What is the man going to order?



A



B



C

6 What is the reduction in the company's exports?

7%

A

8%

B

9%

C

7 Where will the woman meet the visitors?

at the factory

A

at the office

B

at a restaurant

C

8 What does the woman want the man to do?

- A call an engineer
- B fix a machine
- C write a sign

## Listening 2

You will hear an interview with a woman who publishes magazines.

For each question (9-16), mark one letter (A,B or C) for the correct answer. You will hear the recording twice.

9 Sally wanted to borrow one billion pounds to

- A start a new company.
- B purchase a large company.
- C expand a small company.

10 Sally got the money for her company, *Close Communications*, from

- A a bank.
- B social contacts.
- C her business partner.

11 Sally recruited her staff by

- A inviting candidates for a meal.
- B contacting former colleagues.
- C advertising in newspapers.

12 *Close Communications* encourages its employees to travel by

- A car.
- B train.
- C bicycle.

13 If *Close Communications* is successful, the staff will receive

- A a bonus payment.
- B a pay rise.
- C a share in the profits.

14 For their offices, all staff were given

- A a budget to spend on furniture.
- B the same kind of furniture.
- C a limited choice of furniture.

15 Sally thinks that people are usually unhappy at work because

- A their salaries are too low.
- B there are too many forms to complete.
- C there is too much management control.

16 In their first year, *Close Communications* will produce

- A 2 magazines.
- B 9 magazines.
- C 16 magazines.