

# **Entrance Examination**

# English

Name	
Datum	18. Mai 2019
Vollzeit / Teilzeit	
Schwerpunkt	

## Assessment:

Listening 1	
Listening 2	
Reading 1	
Reading 2	
English in Use 1	
English in Use 2	
Vocabulary 1	
Vocabulary 2	
Total points	

Mark .....

## Listening 1

For questions 1-8 you will her eight short recordings. For each question, mark one letter (A, B or C) for the correct answer.

You will hear each recording twice.



1 Where is the Emerald Airlines office?



## 2 When will they deliver the new computer?

		May
М	2	New computer arrives
Т	3	
W	4	
Т	5	
F	6	
S	7	
S	8	

A

		May
М	2	
Т	3	New computer arrives
W		r.
Т	5	
F	6	
S	7	
S	8	
	26	В



С

3 Which chart shows foreign trade this year?



4 Which product does the man still need?





- 5 What is Helen's degree in? computing languages management A B C
- 6 How much per metre will the woman pay?



7 Who are the speakers?



8 Which chart is correct?



## Listening 2

You will hear a discussion between a radio interviewer and the owners of two companies which sell sandwiches. For each question, mark one letter (**A**, **B** or **C**) for the correct answer. You will hear the recording twice.

## 9 What problem did Brian have with his sandwich business?

- A His first shop was unpopular.
- **B** He had to close one of the shops.
- C His second shop didn't open on time.

### 10 Brian says his success is due to

- A quick service.
- B quality food.
- **C** cheap prices.

## 11 Brian says the trend nowadays is for his customers to

- A buy a sandwich to eat at their desk.
- **B** smoke in the street at lunchtime.
- **C** take a couple of breaks in the day.

## 12 Brian says the average British lunch break is

- A just over 30 minutes.
- **B** more than 45 minutes.
- c about 60 minutes.

#### 13 Geraldine started her sandwich business because she

- A had always wanted to work with food.
- B recognised a good business opportunity.
- **C** was unsuccessful as a journalist.

#### 14 At the beginning, Geraldine financed her business

- **A** through her parents.
- **B** with a bank loan.
- **C** with her own money.

### 15 After Geraldine found premises, it was difficult for her to

- A run both parts of the business.
- B find enough clients to deliver to.
- **C** afford the rent of the building.

#### 16 When Jack first agreed to help Geraldine, he was

- A in debt.
- B on holiday.
- **C** out of work.

Entrance Exam - Reading

## **Reading one**

- Look at questions 1-5.
- For each question, mark the correct sentence (A, B, or C).

Example: 0

Don't forget -

flight BA692 6.45 pm

The plane arrives at

Α

В

X

quarter to seven in the morning.

quarter past six in the evening.

quarter to seven in the evening.

1

## 26/6 - 11 am URGENT MESSAGE FOR JENNIFER RUSSELL. YOUR FLIGHT TO ISTANBUL TOMORROW IS NOW POSTPONED TO

06.15 - 28/6.

When will Mrs Russell fly to Istanbul?

- A 26 June
- B 27 June
- C 28 June

2

When collecting parcels from this post office, you will need to produce documentation which proves your identity.

- A You cannot post parcels from here without documentation.
- **B** You should collect post and documents at the same time.
- **C** You must bring something in writing showing who you are.

# If you do not wish to be sent product information leaflets

please tick this box  $\Box$ 

- A Leave the box empty if you don't mind receiving information.
- **B** Fill in the box if you need more information.
- **C** Tick the box if you are happy with our products.

4

## Mayfield College Italian for Business

5 x 3-hour lessons twice weekly

## beginning Tuesday 28 September

Each lesson will last

- A 2 hours.
- B 3 hours.
- **C** 5 hours.

5

## MANUFACTURER'S NOTICE

Please return any goods damaged during transportation

within two weeks of delivery, for immediate replacement.

- A Goods damaged during transportation must be replaced immediately.
- **B** If this product arrives damaged, send it back within a fortnight.
- **C** If you require a refund, send the product back immediately.

3

## Questions 6-11

- Read the text below about computer software.
- For each question 6 -11, choose the correct answer and mark A, B, or C.

### **Computer software**

As more and more companies are using the Internet to do business, Mark Williams explains how a new software package is helping the efficient transfer of medicines from factory to patient.

AHL Pharmaceuticals is one of Britain's largest wholesale distributors of medicines. Under a European parent company, Setra AG, it covers 40 per cent of the British market. The company buys medicines from the manufacturers and delivers them on a twice-daily basis to hundreds of hospitals and pharmacies around the country.

'The responsibility for supplying such large quantities of medicines is frightening,' says IT director, Stephen Smith. 'If a manufacturer has quality control problems, creating a shortfall in supply, or if medicines are suddenly needed in large quantities somewhere else in the world our stock levels can fall dramatically. In the past such a lack of balance between supply and demand was a huge problem. With our new software system, we know immediately of any possible manufacturing or supply difficulties, can warn our customers and suggest possible alternatives.'

This system is so efficient because manufacturers can update details themselves of stock levels and product information. Twice a day staff at AHL transfer this data to their main computer system where it is made available through the AHL website to company personnel and customers.

With so many people having access to the data, isn't the security of the system at risk? 'Not at all,' says Smith. 'We run the software within our own internal security system. The data goes into a special "sandbox" which is separate from the rest of the system. Even if someone manages to get into the software, they can't go anywhere else on the network.'

And does he think that this is the limit of the software's use? 'The first time I saw this I had the feeling that life would be different from now on. Instead of having lots of pieces of paper flying around, an expansion of the software system into the purchasing department means that orders can now be dealt with in a moment. The only delay to further expansion is deciding what area of the company to apply it to next.'

## 6 AHL Pharmaceuticals

- A manufactures medicines.
- **B** puts drug companies in contact with customers.
- **C** supplies medicines to customers.
- 7 According to the text, what is the challenge for pharmaceutical manufacturers?
  - A developing new types of medicines
  - **B** transporting medicines to other countries
  - **C** ensuring a constant supply of medicines
- 8 The most important function of the new software is to
  - **A** maintain the quality of customer service.
  - **B** expand the customer network worldwide.
  - **C** inform patients about better quality medicines.
- 9 New information about medicines
  - A is updated by the manufacturers twice a day.
  - **B** is made available to customers by AHL personnel.
  - **C** is given direct to customers by manufacturers.

## 10 Stephen Smith feels that

- A the security of information on the network used to be a worry.
- **B** all the data should be stored on the same system.
- **C** the company's computer-based information is well-protected.

## 11 The new software

- A can be used in many areas of the company's business.
- **B** will soon totally replace the need for paper documents.
- **C** is delaying the expansion of the purchasing department.

Entrance Exam – Use of English

## Use of English - Part One

Read the sentences below and  $\underline{tick}$  ( $\square$ ) the right answer.

Example: Sarah and John 🗹 doesn't eat / don't eats / don't eat meat. They are vegetarians.

- 1. Who is that woman over there? Why are you looking at **\_she/\_her/\_them**?
- 2. Have you met DMr Kelly's wife / Mr Kellys / the wife of Mr Kelly?
- 3. **Who's / Which / Whose** money is this? It's mine.
- 4. They haven't got **many / much / little** money but they've got a lot of friends.
- 5. Normally she **watch / watch's / watches** the news every evening but today she can't.
- 6. Ann **often plays tennis / plays often tennis / plays tennis often**.
- 7. Does she want that I / Does she want me to / Will she wants me to wait for her?
- 8. This is a very modern city. **It gives / There are / Their are** a lot of skyscrapers here.
- 9. Did she / Did she do / Did she make the homework yesterday?
- 10. If I **\_feel not / \_don't feel / \_won't feel** well tomorrow, I'll stay at home.
- 11. Look at the black clouds. It's going to rain soon. You'd better take **a** / **an** / **some** umbrella with you.
- 12. I met them a long time ago, so I don't remember them very **\_good / \_well / \_badly**.
- 13. Ron was very happy because he **\_wins / \_has won / \_had won** in the lottery.
- 14. You are a better singer **then / than / as** me but I am a better guitar player.
- 15. The water wasn't very clean, **but / so / because** we didn't go swimming.

### Use of English - Part Two

Read the text below about the creation of new jobs.

Choose the correct word from **A**, **B** or **C** to fill the gaps. For each question, **16-27**, mark one letter.

## **NEW JOBS**

A new clothing company is hoping to create as **(16)** ... as 500 jobs in its factory and nationwide chain of stores. The company, *New Trend* was set ... **(17)** by Peter Dalton, a 36-year-old businessman **(18)** ... Liverpool.

The company, **(19)** ... is due to start production early next year, will provide employment **(20)** ... 300 people in its factory on the edge of Liverpool. In 12 months' time, **(21)** ... will be a further 200 jobs, as the company begins opening shops in towns in **(22)** ... parts of Britain.

Peter Dalton is also (23) ... to open a shop in New York. He hopes that (24) ... this shop proves successful, the chain (25) ... expand across the whole of North America.

'This project has **(26)** ... me over four years to finalise,' says Peter Dalton, 'and **(27)** ... that it's finally getting started, I'm really excited.'

16	Α	much	В	many	С	lot
17	Α	to	В	in	С	ир
18	Α	from	В	at	С	of
19	Α	who	В	which	С	what
20	Α	by	В	on	С	for
21	Α	it	В	they	С	there
22	Α	any	В	all	С	every
23	Α	plans	В	planning	С	planner
24	Α	if	В	unless	С	whether
25	Α	could	В	ought	С	needs
26	Α	took	В	taken	С	taking
27	Α	SO	В	when	С	now

## Part Three: Vocabulary 1

Choose for each gap the correct word or expression from the list below. There are **more words than gaps**. Do not use any of the words more than once.

two	bro	ke perf	ectly by	agreed
high	ly too	lives	run	great
mak	e goir	ng to	take	e across

Where have you been? We <u>agreed</u> to meet at 2.30.

- 1. Last year I went \_\_\_\_\_\_ about twenty different countries.
- 2. The Japanese \_\_\_\_\_\_ a lot of photos but I wonder if they also look at them after their journeys.
- 3. Many people lost their \_\_\_\_\_\_ at sea.
- 4. Here it is \_\_\_\_\_ hot in the summer.
- 5. I am \_\_\_\_\_\_ interested in the latest news.
- 6. She is \_\_\_\_\_\_ to stay in bed until 11.00 tomorrow morning!
- 7. The car stopped we'd \_\_\_\_\_ out of gas!
- 8. Can you swim \_\_\_\_\_\_ the river? Of course, I can.
- 9. Don't worry, I can hear you \_\_\_\_\_\_ well.
- 10. I don't like travelling \_\_\_\_\_ plane.

Entrance Exam – Use of English

## Part Three: Vocabulary 2

Complete the texts below with the suitable number of letters.

*Example*: The London Eye is one of the most popular attrac <u>tions</u> in the world. The wheel is the larg <u>est</u> of its kind.

Driving on the left							
Some people still wonder why the British don't change to driving on the right. The last t i $\_$ $\_$							
this seemed possi was when Sweden ga up driving on the left during the la							
1950s. Today, how , it looks as if things will certa stay as they are. Why?							
There are three reasons:							
a) The hu cost of a change.							
b) A change is not essential beca Britain is an isl							
c) Driving on the left mea that the steering whe is on the right and the							
gears are chan with the left hand. As most drivers are right-handed the							

"prefe\_\_\_\_ hand" stays on the steering-wheel dur\_\_\_ gear-changes, thus increa\_\_\_\_ road safety.

## The pantomime

Pantomime is a traditional British Christmas play and a chance for people to go to the theatre. You can see them not on \_ \_ in the best theatres in the land b\_ \_ also in village halls through \_ \_ Britain. A pantomime is really a play with \_ \_ words, but the mod \_ \_ \_ Christmas pantomime is a real show full of comedy, music and dan \_ \_ \_ \_ . The pantomimes are based on popu \_ \_ fairy stories like Cinderella. Traditi \_ \_ \_ \_ , the main man's ro \_ \_ is played by a pre \_ \_ girl. An older man, usua \_ \_ a famous comedy act \_ , takes one of the women's roles. Alth \_ \_ \_ once just for children, tod \_ pantomimes are also popular amo \_ \_ grown ups.

## **Answer Key**

LIS1	<mark>ENINGS</mark> :										
Listening 1: (Cambridge BEC Preliminary. Self-Study Edition. CUP: S: 75 – 76)											
1 <b>C</b>			3 <b>B</b>			5 <b>B</b>			7 <b>C</b>		
2 <b>C</b>			4 <b>A</b>			6 <b>B</b>			8 <b>B</b>		
<u>Lis</u> t	Listening 2: (Cambridge BEC Preliminary. Self-Study Edition. CUP: S: 79 – 80)										
16 <b>(</b>	2										
17	3		19 <b>A</b>			21 <b>C</b>			23 <b>B</b>		
18	2		20 <b>B</b>			22 <b>A</b>					
REA	DINGS:										
Rea	Reading 1 (Cambridge BEC Preliminary. Self-Study Edition. CUP: S: 61 – 62)										
1 <b>C</b>		2 <b>C</b>			3 <b>A</b>		4 <b>B</b>			5 <b>B</b>	
Rea	ading 2 (Cambrid	ge BEC	C Preliminal	ry. Se	elf-Study	/ Edition. CUP: S	5: 68 – 6	59)			
6 <b>C</b>	7	'C		8 <b>A</b>		9 <b>B</b>		100	2		11 <b>A</b>
_											
	e of English										
	E – Part One				_						
1	her			6	-	olays tennis			an umbrel	la	
2	Mr Kelly's			7		he want me to			well		
3	Whose			8	There				has won		
4	much			9	Did sh				than		
5	watches			10	don't f	eel		15	SO		
					e 16	o					
	E – Part two (Can			mina							
16		19			22		25				
17		20			23		26				
18	A	21	C		24	A	27	C			
LIGE Dart three Vesebulary 1											
UoE – Part three – Vocabulary 1											
1	ta	ſ	lives		F	hichly	7	M1 1/2		0	
1	to	3	lives		5	highly	7	run		9	perfectly
2	take	4	too		6	going	8	across		10	by

## Driving on the left

Some people still wonder why the British don't change to driving on the right. The last t i m e this seemed possi b l e was when Sweden ga v e up driving on the left during the la t e 1950s. Today, how e v e r , it looks as if things will certa i n l y stay as they are. Why? There are three reasons:

- a) The huge cost of a change.
- b) A change is not essential beca u s e Britain is an isl a n d .
- c) Driving on the left mea n t that the steering whe e l is on the right and the gears are chang e d with the left hand. As most drivers are right-handed the "prefe r r e d hand" stays on the steering-wheel dur i n g gear-changes, thus increa s i n g road safety.

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